

# **AYED HADI ALMOTARED**



## **ABILITIES**

- Knowledge of management .
- Ability to meet sales target & production goals.
- Familiarity with industry rules & regulations.
- Excellent organizational skills.
- Leadership & human resources management skills.

## **QUALIFICATION**

Bachelors of Science from King Abdulaziz University Session 2006-2010

## **PROFESSIONAL COURSES**

- Fundamentals of Management
- Managing Project Risks
- Career Behaviour
- Active Consultative Sales
- Effective Closing Techniques & Handling Objects
- Retail Sales Management 1, 2, 3
- Sales & Customer Services

## **CERTIFICATES**

- In recognition for leadership's superior sales performance in Q4 2012 (General Motors)
- Certificate of achievement in retail sales Grandmaster program for 2011 (General Motors)
- Best Performance Certificate 2010 (General Motors / UMA)
- Best Performance Certificate 2007 (General Motors / UMA)
- Appreciation Certificate 2005 (General Motors / UMA)

## **PROFESSIONAL SKILLS**

- ✓ Ability to manage all operational aspects.
- ✓ Experience in Sales and Marketing,
- ✓ Business Management and Management.
- ✓ (13) years' in Retail Sales and Operations, as well as a general familiarity with OH&S, Employment.
- ✓ Promulgation with good computer skills.
- ✓ Excellent written and verbal communication skills.
- ✓ Ability to create reports and make recommendations based on data analysis.
- ✓ Ability to manage branch sales, inventory and purchasing simultaneously and meet deadlines.
- ✓ Excellent customer service and negotiation skills.
- ✓ Ability to creatively solve problems; work effectively with colleagues at all levels, strong attention to detail, and exceptional organizational skills.

## **PROFESSIONAL WORK EXPERIENCE**

1. Position: Branch Manager (General Motors/UMA) Duration: 2012-2017
2. Position: Sales Manager (General Motors/UMA) Duration: 2009-2012
3. Position: Sales Consultant (General Motors/UMA) Duration: 2004-2008

## **PERSONAL INFORMATION**

Name: Ayed Hadi Ali Al - Motared

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Marital Status: Married

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