

## Jamil Sharif

MBA, BBA, CAT, PPL

Warsaw School of Economics, **University of Warsaw, Poland**

Basic Private Pilot License Course, Poland

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### Career Objective:

Contribute significantly in the growth of the company by providing maximum efforts to achieve the collective goals of the company. Moving upward in the professional ladder by extra ordinary performance, to achieve the long term goal of becoming the CEO.

### Professional Experience:

- **Area Sales Manager – Future Scientific Corporation, Jeddah KSA** (July 2013 till the date)  
Job Responsibilities: (Products: Scientific Equipment & Lab Chemicals)
  - Visiting Customers (Industrial, Universities, Colleges, Quality & Testing Labs)
  - Product Presentation, Technical Discussions, Installation Trainings
  - Closing Deals / Achieving Branch Sales & Collection Targets
  - Market Research / Competitors Activities Track Record / Marketing Plans
- **Promotional Supervisor – IML Group, Dubai, UAE** (Mar 2003- Aug 2008)  
Job Responsibilities:
  - Comparative Analysis of Similar Brands
  - Supervising Merchandisers /Sales Reporting
  - Market Survey & Promotions
  - Banners / Hangers / Leaflet Distribution
  - Banners / Hangers / Leaflets Distribution
  - Promotion / Merchandising

**FUTURE**  
SCIENTIFIC

	<b>Projects:</b>	
	<b>Chevrolet</b>	(Mystery Shopping Project)
	<b>Phillips</b>	(Merchandising on stores)
	<b>Cannon</b>	(Promotional Road Shows)
	<b>HSBC</b>	(Posters / Branding)
	<b>Western Union</b>	(Promotion / Branding)
	<b>Castrol Lubricants</b>	(Merchandising)

### Professional Skills:

- Marketing Strategies & Campaigns
- Creative Team Leadership skills
- Product Positioning & Branding
- Focus Group & Marketing Research
- Making Professional Relationships

### Memberships:


Toast Master Club



### Language Skills:

English  
Arabic  
Polish  
Italian  
Urdu

### Education:

- **MBA - International Business** Warsaw School of Economic \*  UNIVERSITY OF WARSAW Poland 2011 - 2013
- **BBA - International Marketing** SKARBAK University Poland 2008-2011
- **CAT – Certified Accounting Tech.** Milhat Institute UAE 2001-2002
- **ICOM – Commerce** Pakistan Islamic School Sharjah UAE 1999-2001

### Hobbies:

Boxing, Swimming, Scuba diving, Flying, Reading, Traveling, Socializing

### Personal Information:

Date of Birth : December 2<sup>nd</sup> 1981 Place of Birth : Sharjah, UAE  
Citizenship : Pakistani Marital Status : Married  
Driver Licenses : Valid Driver's Licenses for UAE & Saudi Arabia Iqama Status : Transferable