

# CURRICULUM VITAE - GANESH BALAKRISHNAN



## CAREER OBJECTIVE

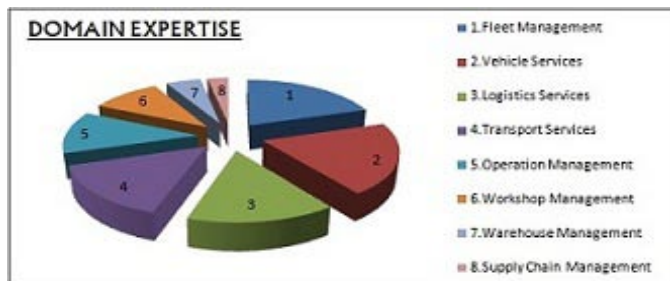
Thriving to achieve a challenging position in an organization, where my knowledge, Innovative ideas, hard work, Dedication and ability to acquire new skills would make a positive contribution to the organization in a creative manner.

## SCHOLASTICS

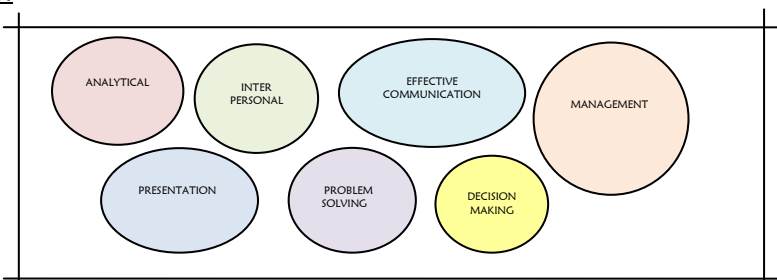
QUALIFICATION	SPECIALIZATION IN	SCHOOL/UNIVERSITY	PASSED YEAR	GRADE
PROFESSIONAL PROJECT MANAGEMENT (PPM)	PROJECT MANAGEMENT	Indian School of Management Studies	Jan 2014 – Nov 2014	'A' Grade
EXECUTIVE MBA (DUAL)	OPERATION MGT & PROJECT MGT	Indian School of Management Studies	Nov 2012 – Sep 2013	'A' Grade
DIPLOMA ENGINEERING	MECHANICAL	Chengalvaraya Naicker Polytechnic	May 2001 – Apr 2004	1st Class Honors
SECONDARY SCHOOL LEAVING CERTIFICATE	GENERAL	Corporation High School	Apr 2000 – Mar 2001	School Toper

## COMPUTER LITERACY

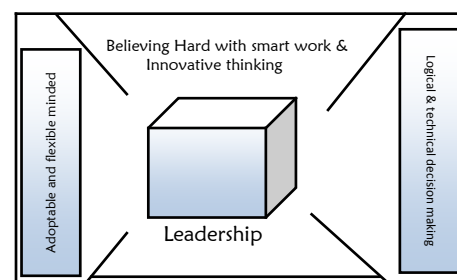
WINDOWS 7 & 8	XP HOME BASIC	ULTIMATE PROFESSIONAL	VISTA	<b>OPERATING SYSTEM</b>
MS OFFICE	MS EXCEL MS POWERPOINT	MS WORD OUTLOOK		
AUTOCAD, PCS LAB +	AUTOSOFT LABORATORY MANAGEMENT SYSTEM	DEALER MANAGEMENT SYSTEM MECHANICAL DESKTOP	MINITAB	<b>PROFESSIONAL SOFTWARES</b>
WEB	INTERNET HARDWARE	NETWORKING ERP	E MAIL	



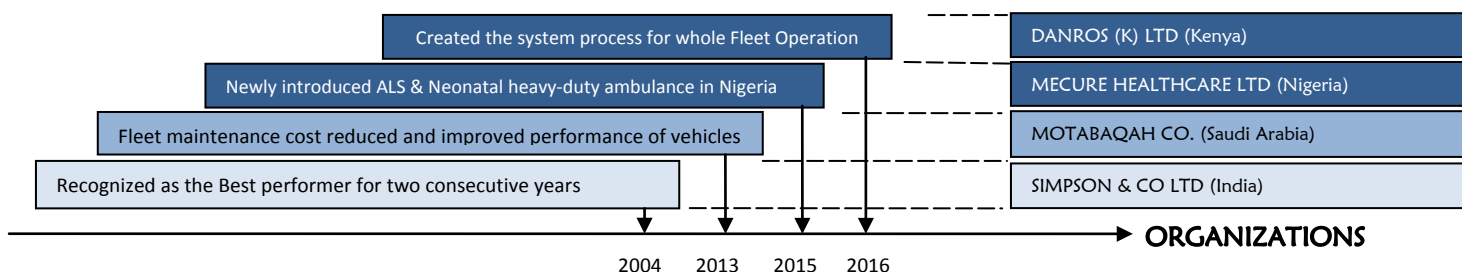
## SKILLS:



## STRENGTHS:



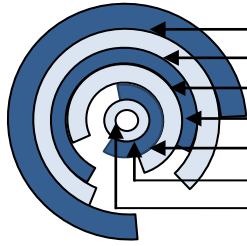
## HIGHLIGHTS:



## LANGUAGE PROFICIENCIES

LANGUAGES	UNDERSTAND	READ	WRITE	SPEAK
ENGLISH, TAMIL & HINDI	✓	✓	✓	✓
TELUGU	✓	X	X	✓
ARABIC & KISWAHILI	✓	X	X	X

## AWARDS & HONOURS:



- GOT "A" GRADE IN PROFESSIONAL PROJECT MANAGEMENT
- GOT "A" GRADE IN DUAL EMBA (OPERATION & PROJECT MANAGEMENT)
- GOT 1 ST CLASS WITH HONOURS IN DIPLOMA IN MECHANICAL ENGINEERING
- GOT SCHOOL TOP RANK DURING SECONDARY SCHOOL LEAVING CERTIFICATE
- 3 YEARS SUSTAINED SCHOOL PEOPLE LEADER POSITION
- 4 YEARS SUSTAINED BHARAT SCOUTS LEADER POSITION
- GOT CERTIFICATES DURING SCHOOLING (ESSAY WRITING, POEM, SPEECH, AND SINGING COMPETITIONS)

## INTERNATIONAL EXPERIENCE:



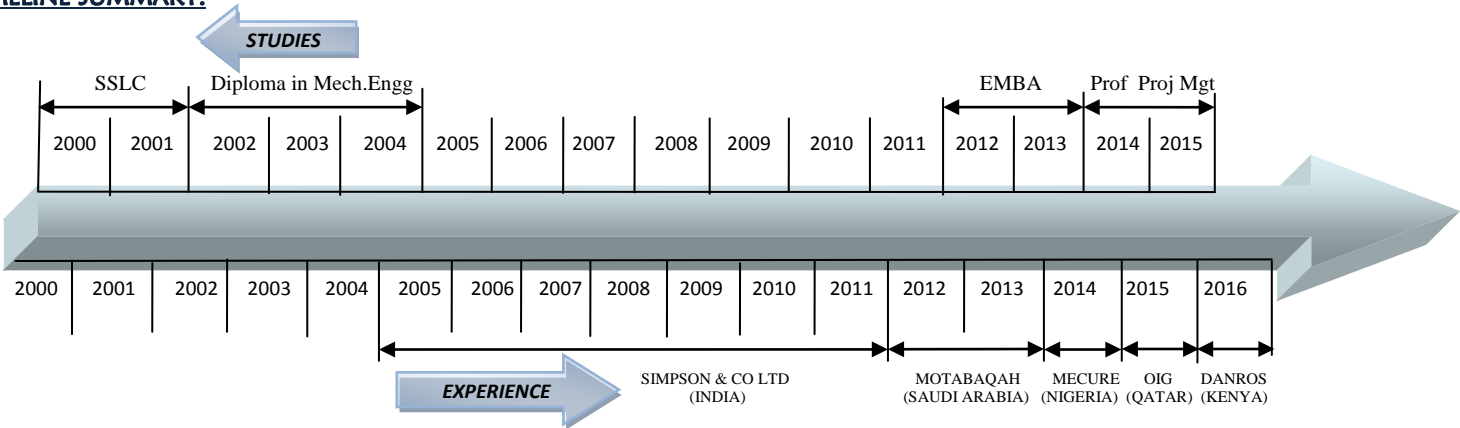
## INTERESTS:

MECHANISMS BOOK FAIRS VISIT WEB SURFING WATCHING  
 DISCOVERY CHANNEL SHOWS ROAMING ATTENDING  
 CONFERENCES PAINTING BIKE RIDING VISITING EXPO'S  
 MUSIC RENEWABLE ENERGY RESEARCH  
 WRITING POEMS

## COURSES / TRAINING COMPLETED

COURSES COMPLETED	DURATION	PLACE
⇒ Auto CADD	(12.04.2005 to 11.07.2005) – 3 Months	Chennai - India
⇒ Mechanical Desktop	(11.12.2002 to 31.12.2002) – 20 Days	Chennai - India
⇒ Hardware and Networking	(30.10.2008 to 01.04.2009) – 6 Months	Chennai - India
⇒ Hindi language course (Prathamic & Madhyama)	(01.04.2000 to 7.04.2002) – 2 Years	Chennai - India
PROFESSIONAL TRAININGS ATTENDED		
⇒ ISO/IEC 17025:2005 (Testing and calibration laboratory standard)	(10.03.2012 to 14.03.2012) - 4 Days	Riyadh – Saudi Arabia
⇒ Brake pad compressibility tester (KP10-G)	(24.01.2012 to 29.01.2012) - 1 week	Riyadh – Saudi Arabia
⇒ Brake pad shear tester (AB10)	(24.01.2012 to 29.01.2012) - 1 week	Riyadh – Saudi Arabia
⇒ Wheel circumference bending testing machine - MAKRA (German)	(01.12.2011 to 08.12.2011) - 1 week	Riyadh – Saudi Arabia
⇒ Wheel impact testing machine - MAKRA (German)	(01.12.2011 to 08.12.2011) – 1 week	Riyadh – Saudi Arabia
⇒ Fire Fighting and Safety Training (Lagos State Government)	(15.11.2014 to 15.11.2014) – 1 Day	Lagos – Nigeria
⇒ Basic Life Support : BLS (American Heart Association)	(18.11.2014 to 18.11.2014) – 1 Day	Lagos - Nigeria
⇒ First Aid Training (Global Health Project & Resources)	(17.11.2014 to 17.11.2014) – 1 Day	Lagos - Nigeria

## TIMELINE SUMMARY:



## PROFESSIONAL SYNOPSIS:



+91 9952925936, +91 9380472971



ganeshgearup@gmail.com



#3/534, 3<sup>rd</sup> Block, 71<sup>st</sup> Street, Muthamil Nagar, Kodungayur, Chennai – 600 118, INDIA

## CONSULTANT EXPERIENCE

EMPLOYER & ADDRESS	WOUNGET GROUP, ADDIS ABABA - ETHIOPIA
TYPE OF BUSINESS / SECTOR	LOGISTICS, TRANSPORT, CARGO GSA, COURIER SERVICES, AUTOMOTIVE
POSITION HELD / TEAM SIZE	CONSULTANT (FREELANCER) / 1500 EMPLOYEES & VEHICLES
DURATION	19.06.2016 TO 18.07.2016
KEY DELIVERABLES	

- Presents new ideas and cash flow strategies to Managing Director and other company officers
- Implementation of planned and achieved budget concern department wise for Finance reports
- Develop and implement profit improvement plans and change management plans
- Provides a system for employee salaries and benefits / Directs acquisitions and utilizing of assets to meet organization goals
- Recommends adoption to the MD's / Direct the effectiveness of private, third party and contract carriage systems
- Appraises and evaluates the results of overall operations regularly and systematically and reports these results to the MD

## EMPLOYMENT HISTORY

EMPLOYER & ADDRESS	DANROS KENYA LTD, MOMBASA - KENYA
TYPE OF BUSINESS / SECTOR	LOGISTICS AND TRANSPORT SERVICES
POSITION HELD / TEAM SIZE	CHIEF OPERATING OFFICER / 250 EMPLOYEES & VEHICLES
DURATION	01.12.2015 TO 05.04.2016
KEY DELIVERABLES	

- Measures effectiveness and efficiency of operational and fleet processes both internally and externally and finds ways to improve processes
- Auditing the Clearing and forwarding process and releasing requirements from (KEBS, Port Health, Radiation, KEPHS, customs)
- Provides mentoring to all employees, including management / Coordinates with human resources department to recruit skilled talent and keep the best employees
- Directs internal operations to achieve budgeted results and other financial criteria, and to preserve the capital funds invested in the enterprise
- Participates in the development and preparation of short-term and long-range plans and budgets based upon broad organization goals and objectives
- Develops and establishes operating policies consistent with the MD's broad policies and objectives and insures their adequate execution
- Develops and implements growth strategies / Monitoring the warehouse material and staff activities, movements, stocks and space management
- Insures that all activities and operations are performed in compliance with local, state, and federal regulations and laws governing business operations
- Monitor operations to ensure that staff comply with administrative policies and procedures, safety rules, union contracts, and government regulations

EMPLOYER & ADDRESS	ORACLE INTERNATIONAL GROUP, DOHA – QATAR (Collaboration of MECURE LTD, LAGOS – NIGERIA)
TYPE OF BUSINESS / SECTOR	LOGISTICS AND TRANSPORT SERVICES
POSITION HELD / TEAM SIZE	HEAD OF OPERATIONS & FLEET / 200 EMPLOYEES & VEHICLES
DURATION	20.06.2015 TO 25.11.2015
KEY DELIVERABLES	

- Direct the activities of staff in relation to transportation operations including dispatching, routing, and tracking transportation vehicles
- monitoring the swapping movement of Trucks and trailers / Direct investigations to verify and resolve customer complaints
- Plan, develop, and implement transportation health and safety, and security programs and activities / Mentor select transportation staff
- Negotiate and authorize contracts, and direct procurement related to transportation operational needs
- Direct and manage corporate governance and regulatory compliance procedures related to transportation activities
- Interview, select, coach, train, manage, and appraise the performance of transportation personnel / Evaluates newly implemented operation plans
- Develop key performance indicators to measure the effectiveness of the transportation operations

EMPLOYER & ADDRESS	MECURE HEALTHCARE LTD, LAGOS - NIGERIA
TYPE OF BUSINESS / SECTOR	HEALTHCARE / TRANSPORT
POSITION HELD / TEAM SIZE	FLEET OPERATIONS MANAGER / 300 EMPLOYEES AND VEHICLES
DURATION	18.12.2013 TO 17.06.2015
KEY DELIVERABLES	

- Monitor and carryout the schedule maintenance as per manufacturer recommendations / Monitoring controlling the activities of Fleet / Operation process
- Overseeing the workshop activities as per the planed service (SS, Prev, Accident, Refurbishment, Breakdown and Repeated)
- Carryout the preventive maintenance to reduce the downtime of the vehicles / Involving all people in the organization for effective utilization of the vehicles
- Maintaining records related to fleet like Driver license, Vehicle insurance and fitness validity / Monitor and control fuel consumption of vehicles
- Educating and train the drivers topics about defensive driving, KMPL and fleet maintenance / Vendor relationship management
- Identifying local vendors and maintain good relations with them for effective utilization of their service / surpass organizational and sales goals
- Preparing all documents & registers required for keeping track of the daily / monthly performance of handling vehicles
- Identifications of vendors for spare procurements / Handling a team of workshop managers / Develop and communicate transportation policies and procedures

EMPLOYER & ADDRESS	MOTABAQAH, RIYADH - SAUDI ARABIA
TYPE OF BUSINESS / SECTOR	LOGISTICS AND TRANSPORT / CAR TESTING LAB
POSITION HELD / TEAM SIZE	TRANSPORT INSPECTOR / 200 EMPLOYEES AND VEHICLES
DURATION	16.11.2011 TO 11.12.2013
KEY DELIVERABLES	

- Assigning Vehicles for Preventive, Scheduled Services and Refurbishment (FC) works and accident works
- Inspection and monitoring of all service activities and Giving best milage of all vehicles as per KMPL norms by running all Uptime
- Immediate action taken during vehicle accident and breakdown situations / Obtain and maintain vehicle licensing / Shipping and registrations
- Reducing Fleet maintenance cost through technical and Operation wise / Giving Training to New comers for initiation & special activities
- Ensuring sustenance of action plans taken for complaints of customers / Ensure Fleet Availability Fleet Maintenance Budget, Monitoring And Control
- Oversee proper use of fuel & Maintain, log, and account for fuel filling / Stock & Inventory maintenance as per the calender / Accident Analysis
- Fleet administration standards and policies regarding vehicle operation within the organization / Comply with state laws
- Planning and implementation of maintenance requirement and costing in relation to maintenance plans & budgets Conduct regular fleet audits/Fleet inspections, handling accident case & insurance cases / Opening of work orders and Maintain work orders



EMPLOYER & ADDRESS	SIMPSON & CO LTD, CHENNAI - INDIA
TYPE OF BUSINESS / SECTOR	AUTOMOTIVE MFGR / OEM
POSITION HELD / TEAM SIZE	SENIOR LOGISTICS ENGINEER / 20 EMPLOYEES
DURATION	14.06.2004 TO 10.11.2011
KEY DELIVERABLES	

- Overseeing logistics functions & negotiating with transporters for cost effective transport solution
- Implementing sales and distribution plans to ensure availability of the entire range of products
- Handling fleet and transporters to ensuring on time delivery and monitoring transit norms
- Monitoring and analyzing the loss in transit and undertaking measures to control the same
- Handled and supervised the workshop team to complete the maintenance work within specified timeframe
- Stock record through online SAP and Daily MIS reports
- Responsible for Inventory and monitor warehouse activities
- Control the expenses by attaches the vehicle

## KNOWLEDGE

KNOWLEDGE IN STANDARDS	KNOWLEDGE IN QUALITY	KNOWLEDGE IN MANAGEMENT
ISO 9001:2000 , ISO/TS 16949:2002	Quality management	Japanese Management System
ISO/IEC 17025:2005	10 Quality Tools & Problem solving tools	Hoshin kanri , Genba Kanri
ISO 14001:2004 EMS	Measurement System Analysis (MSA)	Management practices
ISO 18001:2007 OHSAS	Statistical process control (SPC)	Idea evaluation techniques
ISO/IEC 27001:2005 ISMS	5S, PPAP, APQP, Six Sigma concept	World class manufacturing system : WCM (TQM-TIE,TQC,TPM,JIT)
ISO 31000:2009 RMS	Lean six sigma concept	Other Manufacturing Systems : Lean, Agile, Flexible, Reconfigurable, Advanced,Etc.,
ISO 50001:2011 EnMS	Uncertainty analysis & Hypothesis testing	

## DOSSIER



**NAME** : GANESH BALAKRISHNAN  
**ADDRESS** : # 3/534, 3<sup>rd</sup> Block, 71<sup>st</sup> Street, Muthamil Nagar, Kodungayur, Chennai – 600 118,INDIA  
**E- MAIL ID** : ganeshgearup@gmail.com  
**CONTACT NO.** : +91 9952925936



<b>SKYPE ID</b> : Ganeshgearup <b>DATE OF BIRTH/ AGE</b> : 01.03.1986/30 yrs <b>GENDER</b> : MALE <b>MARITAL STATUS</b> : MARRIED <b>NUMBER OF DEPENDENTS</b> : M.BALAKRISHNAN (FATHER) B.LAKSHMI (MOTHER) G.KRISHNAVENI (SPOUSE) G.ASHWINI SAI SRI (DAUGHTER)	<b>DRIVING LICENCE DETAILS</b> <b>INDIAN NATIONAL DRIVING LICENSE</b> : TN04 X200500XXXX / 24.05.2019 <b>INTERNATIONAL DRIVERS PERMIT</b> : A120XXX / 9.11.2015 (EXP) <b>PASSPORT DETAILS</b> <b>PASSPORT NUMBER</b> : M388XXXX <b>ISSUING / EXPIRY DATE</b> : 27/11/2014 & 26/11/2024 <b>PLACE OF ISSUE</b> : LAGOS, NIGERIA <b>NATIONALITY</b> : INDIAN
---	--

## REFERENCES

<b>Mr. PREM RAVINDRAN</b> SENIOR ENGINEER, LUCAS TVS LTD, INDIA, MOBILE NO.: +91 9500076648, E-MAIL : premlucas@gmail.com	<b>Mr. SURESH CHANDRAN</b> DY. MANAGER, DAIMLER INDIA CV LTD, INDIA, MOBILE NO.: +91 9841803763, E-MAIL : sureshcf@gmail.com
<b>Mr. BENEDICT</b> OPERATION EXECUTIVE, MECURE WECARE LTD, NIGERIA,MOBILE NO.: +1 (404) 484 3133 (usa),E-MAIL : princeben508@gmail.com	<b>Mr. MANOLO V PENA</b> SUPERVISOR, MOTABAQAH, SAUDI ARABIA, MOBILE NO.: +966 568563128 (ksa),E-MAIL : loimvp@yahoo.com.ph
<b>Mr. OKOYO</b> WAREHOUSE INCHARGE, DANROS (K) LTD, KENYA, MOBILE NO.: +254 707942383 (Mombasa),E-MAIL : okoyohemphstone@gmail.com	<b>Mr. MOUFER MUSTAFA</b> PUBLIC RELATION OFFICER, ORACLE INTL GROUP, QATAR, MOBILE NO.: +974 30140704 (Doha),E-MAIL : moufeer.rightway@gmail.com

## DECLARATION:

I hereby declare that all the above details are true and confidential according to my knowledge.

Place:: Chennai

Yours Truly

(GANESH BALAKRISHNAN)



+91 9952925936, +91 9380472971



ganeshgearup@gmail.com



#3/534, 3<sup>rd</sup> Block, 71<sup>st</sup> Street, Muthamil Nagar, Kodungayur, Chennai – 600 118, INDIA