



Mamoon Ali

**Operations and Logistics
Professional with 17+ Years of
Experience in Saudi Arabia, Morocco
and Pakistan**

OBJECTIVES

Seeking a senior level position in a reputable organization, demanding high standards of quality & precision.

SKILLS & ABILITIES

- Logistics support
- QHSE standards
- Logistics outsourcing
- Procurement
- Fleet management
- Maintenance management
- Warehousing
- Budgeting & Forecasting
- Financial reporting
- Statutory compliance
- Business development
- 3PL & 4PL operations
- Leadership & People management
- Communication skills
- Solutions focused

VITALS

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Languages: English, Urdu

Address: Saudi Arabia

I am a diligent, innovative, tech-savvy, growth-oriented, Supply chain and Operations professional with diversified experience in Supply Chain, Production and Technical sectors. I have strong command over improving supplier programs, establishing robust processes, statistical forecasting and strategic supplier management. I have ability to handle complex assignments effectively and possessing the confidence to work as part of a team or independently. As a person, I believe in dreaming big and achieving it through hard work and passion.

CAREER SNAPSHOT

Country Manager Kansai Saudi Industrial Paint - Saudi Arabia	May 2018 - Date
Head of Operations and Project Kansai Paint Maghreb - Morocco	Jun 2015 - Apr 2018
Head of Operations and Supply Chain Kansai Paint - Pakistan	Jul 2009 - May 2015
Supply Chain and Material Manager JOTUN Powder Coatings - Pakistan	Aug 2008 - Jun 2009
Assistant Purchase Manager ICI Pakistan - Polyester Plant	Jan 2002 - Jul 2008

QUALIFICATION

Masters of Business Administration Punjab University - Pakistan	2008
Bachelors in Chemical Engineering University of Engineering & Technology - Pakistan	2001

TRAININGS AND PROFESSIONAL COURSES

- Leadership Grid, Grid International Inc.
- 7 Habits of highly effective people (Franklin Covey).
- Production Management based on Japanese Standards, HIDA – Japan.
- Leadership & Negotiation (Navitus).
- High Impact Selling, Octara – Pakistan.
- Intermediate Management Training – II, JOTUN Academy – Egypt.
- Intermediate Management Training, JOTUN Academy – Dubai.
- Basic Management Training, JOTUN Academy – Dubai.
- Supply Chain Management, Supply Chain Solutions.
- Effective Time Management, ICI – Pakistan.
- Sales Tax and Withholding Tax Laws, ICI- Pakistan.
- The Brilliant Negotiator, Institute of Marketing & Sales.
- Workshop on Self Effectiveness, Institute of Marketing & Sales.
- Management Basics / Introduction to Management, Creative Minds.
- Statistical Process Control, PIQC.
- Leading in Safety, Health and Environment, ICI – Pakistan.
- Introduction to Engineering Standards & Procedures, ICI – Pakistan.
- Orientation Course in Engineering Applications, ICI – Pakistan.

EXPERIENCE DETAILS

Country Manager

May 2018 - Date

Kansai Saudi Industrial Paint – Saudi Arabia

Key Result Areas:

- Responsible for completing P&L, business plans & budgets;
- Reporting to Group's Regional COO for MENA;
- Acquisition company (SIPCO) was completed by Kansai in mid-2017, and company was restructured according to the Kansai Standards. Company manufactures Protective Coatings for Industries including O&G segment;
- Customer relationship building;
- Product approving and pre-qualifications with major clients in Saudi Arabia including Aramco & SABIC; and
- P&L improving started to take shape in 2018 as compared to previous years by reducing cost and improving revenues.

Head of Operations and Project

Jun 2015 - Apr 2018

Kansai Paint Maghreb – Morocco

Key Result Areas:

- Making the company registered as a part of Kansai expansion in North Africa;
- Establishing sales by a contract between Kansai & Renault, therefore a manufacturing plant was planned;
- Completing plant project and commissioning of the Plant, as Head of the Project.
- Plant Project of EUR 8 million was commissioned within the timelines and budget; including Design, Construction, M&E installation & Commissioning.
- Setting up the operations department & company systems in line with IATF certifications of the plant;
- Leading a team of Operations, Production, Supply Chain, Technical and Warehouses; and
- Handling the plant budgets, manufacturing overheads, and part of P&L.

Kansai Paint Pakistan

Jul 2009 - May 2015

As Head of Operations and Supply Chain

Nov 2010 - May 2015

Key Result Areas:

- Heading a team of Production, Quality Control, R&D, Purchasing, Planning, Engineering, HSE, Administration & Distribution (Warehouses across Pakistan);
- Management Budget, fixing overheads, as well as variable costs and part of P&L;
- Responsible for the complete supply chain of the company;
- Project Manager for all plant related expansion projects;
- Managing Production and Plant operations;
- Manufacturing overheads and Cost management;
- Successful completing two expansion projects of the plant;
- Implementing of QA structure & improving QC mechanism;
- Reducing manufacturing overheads; cost per liter of production;
- Slobs (Slow, obsolete & surplus) stock reducing to improve cash flows;
- Introducing 'Job Qualification' for all departments;
- ISO certifications for the company; and
- Microsoft AX & GP implementation.

As Planning and Logistics Manager

Jul 2009 - Oct 2010

Key Result Areas:

- Leading a team for planning, distribution & warehousing;
- Demand planning of raw material & Finished Goods;

- Production planning based on machine availability, raw materials & stocks across the country;
- Forecasting & OTM system implementation; and
- Major reducing in logistics cost.

**Supply Chain and Material Manager
JOTUN Powder Coatings Pakistan**

Aug 2008 - Jun 2009

Key Result Areas:

- Handling the supply chain function of the company;
- Coordinating between sales, marketing & production for planning of RM & FG;
- Sale pricing based on costing modules;
- Coordinating with sales for sale contracts;
- Handling all the purchases, warehousing, logistics & distribution activities;
- Handling customs & SRO issues with government agencies;
- Partial reporting to regional SCM in Dubai for purchasing and coordinating with them for procurement plans;
- Reducing of inventory and setting raw material days as 40 and finished goods days as 6; and
- Cost savings through renegotiation of contracts with clearing agents and logistics companies.

ICI Pakistan - Polyester Plant / (AKZONOBEL)

Jan 2002 - Jul 2008

As Shift Co-ordination Manager - Production

Apr 2008 - Jul 2008

Key Result Areas:

- Managing Production for Continuous Polymer Plant.

As Assistant Purchase Manager - Material Department

Jun 2005 - Mar 2008

Key Result Areas:

- Procuring of all engineering spares for the Plant;
- Negotiating and administration of purchasing contracts;
- Handling all the issues related to imports & exports of engineering spares: freight forwarding, shipping, insurance, custom issues & payments;
- Developing new OEM & suppliers, Supplier auditing & evaluating as per SOX & ISO guidelines;
- Implementing of VMI (Vendor Managed Inventory) for high priced and high valued engineering spares and consumables; and
- Implementing of e-procurement and Reverse Auction.

As Shift Chemical Engineer - Production/Technical/Project

Jan 2002 - May 2005

Key Result Areas:

- Working in shifts at Continuous Polymer Plant;
- Part of team for major Shut downs of the plant & de-bottle necking project of CP polymer plant (Expansion project);
- Working with technical department for developing work procedures and conducting training sessions for the operating staff;
- Commissioning and starting of spinning & draw-line projects;
- Commissioning and starting of Baler project; and
- Commissioning and starting of Organic stripping column.

References can be furnished on demand