

Abdulaziz Yousef Al Jubailan

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1. Work Experience:

2013-PRESENT (TOYOTA-Abdul Latif Jameel Import and Distribution Company Ltd- Jeddah Saudi Arabia).

LEXUS Parts Brand Manager 2015-PRESENT

- Managed all suppliers and customers' communication.
- Led demand planning and procurement for non-Toyota parts (national value>200 Million SR)
- Prepared monthly stock simulation to align with sales plan.
- Achieved national service rate of 98%.
- Optimized stock levels by validating actual vs fake demand.
- Contributed in setting annual HOSHIN for the department along with the division strategy.
- Designed new business continuity plan to ensure minimal business interaction.
- Improved Lexus parts supply by reducing number of MOCI complaints to ZERO since 2015.
- Coordinated with WH to insure parts availability at minimum logistic cost.
- Coached team for system transformation (SAP) as a SUPER USER.

Inventory Control Manager 2014-2015

- Created a new stocking guide for a new WH in Dammam with a stock value of 55Million SR and 97% targeted service rate.
- Designed new full business processes for system transformation (SC functions).
- Contributed to convert all normal parts catalog into electronic parts catalog.

Warehouse Inbound Manager 2013-2014

- Developed a new receiving plan from port to WH in order to maximize receiving capacity (from 600K daily to 1.1 Million SR).
- Improved miss binning by 20% reduction in errors.
- Identified new WH extension layout and construction supervision.

2011-2013 Jan (King Abdullah University for Science and Technology KAUST)

Associate incubator in Research Park – Economic Development

- Evaluated new business startups by doing feasibility studies.
- Built business models and business plans.
- Facilitated many market researches.

February to August 2010 Cooperative program 7months in FMCG Company (Goody Trading Co.

Planning and Distribution Department)

- Developed Perfect Store check sheet.
- Started online order replenishment for Key customers.
- Sales increased end of August by 7%.

2. EDUCATION:

- 2015 **Master Degree** Project Management, Executive Engineering: King Abdulaziz University.
- 2011 **Bachelor of Science** Industrial System Engineering King Fahd University of Petroleum and Minerals, Dhahran, KSA.

3. Courses

- Supply Chain Management.
- Certified First aid responder (Saudi Heart Association).
- Parts inventory courses in Japan - Nagoya (Toyota Motor Corporation).
- 7 habits of highly effective people at KAUST.
- Lean Six Sigma.

4. Skills

- Sharp Analytical skills.
- Task / Process oriented.
- Communication skills.
- SAP super user.
- Critical Thinking.

5. References

- Reynaldo G. Remigio, **Parts General Manager – Toyota ALJ. (Email: REMIGIORG@ALJ.COM).**
- Dr. Hisham Alidrisi , **Assistant Professor – KAU. (Email: hmalidrisi@kau.edu.sa).**